



**ORTA ANADOLU
İHRACATÇI BİRLİKLERİ
GENEL SEKRETERLİĞİ**

Sayı: 70430465-TİM.OAİB.GSK.İDARİ.2022/2650-10097
Konu: Belarus Ticaret ve Sanayi Odası Etkinliği

Ankara, 31/10/2022

SİRKÜLER (G-2022)

Sayın Üyemiz,

Türkiye İhracatçıları Meclisi (TİM)'den alınan bir yazıda, Belarus Ticaret ve Sanayi Odasından alınan yazıya atıfla, Belarus'tan bir ticari heyetinin Türkiye'deki ihracatçılarla ikili iş görüşmeleri yapmak üzere İstanbul'a gelecekleri belirtilmektedir.

Heyet kapsamında bilgileri ekte bulunan 15 Belaruslu firmanın katılımıyla 2 Kasım 2022 saat 10.00'da İstanbul Ticaret Odası Merkez Bina 5. Katta gerçekleştirilecek B2B görüşmelerine katılmak isteyen Türk ihracatçıların <https://forms.gle/73LmqBAGZweNFiTg8> adresi üzerinden kayıt yaptırabilecekleri bildirilmiştir.

Bilgilerine sunulur.

S. Tansel KÜNBİ
Genel Sekreter A.
Şube Müdürü

Ek: Katılımcı Belaruslu Firma Profilleri



PARTICIPANTS OF THE BUSINESS VISIT TO ISTANBUL, NOVEMBER 1–4

1. Limited liability company «Avtoinvest» («Avtoinvest» LLC.)

Field of activity	International transportation of goods by road
Website	www.avtoinvest.by
Participants of the visit	1. SIARHEI PUZANKEVICH, GENERAL DIRECTOR
Products	Transportation of goods by road in international traffic
Area of interest in Türkiye	International cargo transportation. Interested in negotiations with companies: 1. Who need cargo transportation from Türkiye to Belarus and Russia. 2. Export and import operations (Europe – Belarus, Russia – Europe). 3. Which have storage facilities in Istanbul.

2. Industrial park Development Company

Field of activity	Investment in commercial real estate Attracting investment in Belarus
Website	https://en.industrialpark.by/
Participants of the visit	1. Artur Detkov, <i>Head of Department for Attracting and Servicing Investors from Europe and America</i> 2. Roman Aleinikov, <i>Chief Investment Project Manager</i>
Products	Sale (lease) of land plots Sale (lease) of commercial property
Area of interest in Türkiye	Looking for Turkish companies interested in opening production facilities in Belarus. Companies of any direction, except food and light industry. The Industrial Park “Great Stone” is a unique territory within the Republic of Belarus. The park has been designated a Special Economic Zone, which allows it to offer benefits to investors which exceed those in other Free Economic Zones within Belarus. This ensures Great Stone’s attractiveness and facilitates fulfilling its potential. Great Stone is located 25 km far from Minsk. The park is conveniently located, offering easy access to the Moscow-Berlin international highway (M1/E30) and other significant trunk roads. The following infrastructure facilities have been completed: main highways (modern roads with 4-6 lanes, including traffic lights, bicycle lanes and sidewalks), engineering, pipelines, water supply facilities, water intake

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	Umranıye – ISTANBUL 2. Manufacturers of lines for drilling and milling and 3D plasma cutting of sheet and profile products 3. Other manufacturers of metalworking equipment and blast rooms
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12. SOHRA, Limited Liability Company

Field of activity	Maintenance, assembly and repair of equipment, hardware and/or components. Export-import supplies
Website	
Participants of the visit	1. Krakasevich Darya, Deputy General Director
Products	Products of the industrial complex of Belarus (trucks, buses, tractors, loaders, mining dump trucks, agricultural machinery, high-tech special equipment, tires, etc.). Construction materials, food products.
Area of interest in Türkiye	Mechanical engineering, automotive industry, metallurgy, logistics. Export of products to Türkiye.

13. Rubikon-agro ltd.

Field of activity	Veterinary Pharmaceuticals, wooden furniture production
Website	http://rubikon-agro.com
Participants of the visit	1. Chepil Sergey, Marketologist
Products	Veterinary medicine
Area of interest in Türkiye	Purpose of the trip: purchase of equipment and components from Europe. We had problems with the purchase of some machines. There are also problems with the purchase of solvents, alcohols. European factories stopped supplying sanctioned goods to our markets. Also we interested in leather and upholstery for the furniture.

14. Limited Liability Insurance Broker «DSD-Insurance»

Field of activity	Insurance
Website	http://dsd-insurance.by/
Participants of the visit	1. YEPIFANAU PAVEL, Director 2. DZEMIDOVICH IRYNA, Specialist of the Insurance Department
Products	Insurance Services
Area of interest in Türkiye	Insurance, insurance companies, insurance brokers, reinsurance Insurance companies, insurance brokers, insurance agents and insurance agencies

	COOPERATION WITH COMPANIES: https://www.anadolusigorta.com.tr/en/motor https://www.allianz.com.tr/en_GB/products/motor-insurance.html https://www.aksigorta.com.tr https://www.turknippon.com https://www.magdeburger.com.tr http://www.urazsigorta.com/urunlerimiz.html Preferences to Turkish Insurance Companies (Istanbul): 1. Rating 2021/2022 – in the top ten 2. Must specialize in insurance services for motor vehicles: green card, autocitizenship, hull, cargo, carrier liability insurance)
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15. Private transport unitary enterprise «BELATEKAVTO»

Field of activity	International freight
Website	
Participants of the visit	1. Aliaksandr Bandarenka, Director
Products	Cargo delivery to/from Turkey in 40' sea containers
Area of interest in Türkiye	Organization of cargo delivery to/from Turkey in 40' sea containers, visiting the port of Ambarli, port of Gebze meeting with manufacturers (or wholesale companies) of pellets and lumber, fuel briquettes meeting with companies engaged in transshipment of sanctioned cargo (including warehouse logistics), Turkish sea carriers (sea lines) for the transportation of containers that operate in the direction of Novorossiysk and Israel, Mersin