



**ORTA ANADOLU
İHRACATÇI BİRLİKLERİ
GENEL SEKRETERLİĞİ**

Sayı: 70430465-TİM.OAİB.GSK.İDARİ.2022/711-2372
Konu: Fuar Duyurusu (Kosova)

Ankara, 3/03/2022

SİRKÜLER (G-2022)

Sayın Üyemiz,

T. C. Ticaret Bakanlığı İhracat Genel Müdürlüğü Fuar İzinleri ve Destekleri Daire Başkanlığı'ndan alınan bir yazıda, Priştine Büyükelçiliği Ticaret Müşavirliği'nden alınan yazıya atıfla, Kosova Cumhuriyeti Başbakanlık Ofisi himayesinde 25 – 26 Mayıs 2022 tarihleri arasında Priştine'de 21. EXPOKOS Fuarı'nın gerçekleştirileceği belirtilmektedir.

Söz konusu fuara geçmiş yıllarda Balkan ve AB ülkeleri ile Asya ülkelerinden 6.500'den fazla firmanın katılım sağladığı ve fuarın 350.000'den fazla ziyaretçi tarafından ziyaret edildiği belirtilmekte olup, Batı Balkanlar'daki Türk Ticaret Odaları ve Balkanlarda faaliyet gösteren Türk şirketleri ile Balkanları hedefleyen şirketler davet edilmektedir. Fuara ilişkin duyuru ve fuar broşürü ekte gönderilmektedir.

Bilindiği üzere “Yurt Dışında Gerçekleştirilen Fuar Katılımlarının Desteklenmesine İlişkin 2017/4 Sayılı Karar” kapsamındaki desteklerden yararlanılabilmesi için, katılım sağlanacak fuarlarımızın Ticaret Bakanlığımız internet sitesinde yer alan “Desteklenecek Yurt Dışı Fuarlar Listeleri”nde yer alması gerektiği belirtilmektedir.

Bilgilerine sunulur.

S. Tansel KÜNBE
Genel Sekreter A.
Şube Müdürü

Ek:

- 1- EXPOKOS Fuarı Duyurusu Hk_Ek_EXPOKOS Fuar duyurusu.pdf
- 2- EXPOKOS Fuarı Duyurusu Hk_Ek_Expokos22_Broshura.pdf



Pristina Ticaret Müşavirliği

Kimden: Turkish Embassy in Prishtina <embassy.prishtina@mfa.gov.tr>
Gönderme Tarihi: 21 Şubat 2022 Pazartesi 16:46
Kime: Pristina Ticaret Müşavirliği
Konu: FW: Invitation for cooperation on organising a Turkey Pavilion at 21st EXPOKOS Exhibition in Prishtina

Kategoriler: Kırmızı Kategori



From: Bekim Xhafa <bekim@ceokos.com>
Sent: Monday, February 21, 2022 4:33 PM
To: Turkish Embassy in Prishtina <embassy.prishtina@mfa.gov.tr>
Subject: Invitation for cooperation on organising a Turkey Pavilion at 21st EXPOKOS Exhibition in Prishtina



Invitation for cooperation on organising a Turkey Pavilion at 21st EXPOKOS Exhibition in Prishtina

Honourable Mr. Çağrı SAKAR,

we are delighted to inform you that the 21st **EXPOKOS** is going to take place LIVE onsite on 25th and 26th May 2022 in Prishtina. This year's EXPOKOS is being held under the Patronage of Prime Minister's office of Republic Kosova.

Herewith we would like to invite the Turkish Embassy with its Economic Section and the network of Turkish Chambers of Commerce in Western Balkans to organise a joint participation of Turkish companies that are already active in the Balkans and those from Turkey that may targeting the market of Balkans at EXPOKOS.

We are convinced that the Turkish Embassy is the right partner for introducing the EXPOKOS 2022 to a great number of Turkish companies, including members of the Turkish Chambers of Commerce, who operate or are aiming to operate in the Balkan market.

Our exhibition is the ideal place for growing companies looking for new markets and new partners. EXPOKOS is devoted to construction, energy, technical appliances and the safety and security sectors. This year, the exhibition turns 21 and during the past two decades EXPOKOS has been supported by over 6500 exhibitors and over 350.000 visitors from the Balkans, the EU, Turkey, and Asia.



ENERGY / CONSTRUCTION / MACHINERY / SAFETY AND SECURITY

To learn more about EXPOKOS, please click the link below and download our event brochure, which includes detailed information:

[BROCHURE](#)

Each company or institution participating at EXPOKOS can already pre-register for direct one-on-one meetings with relevant stakeholders - click here to register for [one-on-one meetings](#).

The second Exhibition is in October 19-20, 2022 and is covering the Agribusiness sector called AGROKOS Fair. It will be again under the Patronage of Prime Minister's office of Republic Kosova for which we would love to work as well together on Organising your country participation.

Here I may share with you the Event website for [Agribusiness Fair AGROKOS](#)

SOME TESTIMONIALS FROM OUR EXHIBITORS

[EXPOKOS International Fair -video 1](#)

[EXPOKOS International Fair -video 2](#)

[EXPOKOS International Fair -video 3](#)

[EXPOKOS International Fair -video 4](#)



Our team is committed to ensuring that all our international participants have a safe and productive stay at EXPOKOS 2022.

The EXPOKOS 21st Anniversary Gala Dinner will bring all of us together at the first Day of the Event and offer the opportunity to spend some unforgettable moments with your colleagues and partners from other countries and Kosova.

We look forward to cooperating with your Embassy for EXPOKOS 2022 in Prishtina and would be happy to further introduce us and the EXPOKOS to you in a personal or telephone meeting.
Sincerely,

Bekim Xhafa
ceo

CEO LLC - Congress and Event Organization

Tel: +383 38 516 013 | Mob: +383 44177832 | Address: Rr. Emrush Miftari nr.14 - Velani, 10000 Prishtinë, Kosovë bekim@ceokos.com | www.ceokos.com



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Under the patronage
of the Government of
the Republic of Kosovo



EXPOKOS

INTERNATIONAL FAIR EXPOKOS
21st Edition | 25 - 26 May 2022
Prishtina, Kosovo



ufi
Approved
Event

The Balkans Gate!



INTERNATIONAL FAIR EXPOKOS

21st Edition | 25 - 26 May 2022

Prishtina, Kosovo

EXPOKOS Fair is the most important and promotional event in the Western Balkans countries.

With its 21st edition happening on 25 – 26 May 2022 in Prishtina, EXPOKOS covers the fields of Construction, Energy, Mining & Safety and Security.

EXPOKOS is well-known as an efficient place for finding business partners and new customers. A trade fair where a large number of national pavilions, professional visitors and decision-makers come together.

EXPOKOS is a special opportunity, complemented with the additional conference focused on Western Balkan enterprises, which will guarantee further attention and the presence of numerous visitors.

WHY EXHIBIT AT EXPOKOS FAIR?

Strong interaction between exhibitors and professional visitors

Gate to a fast-growing market in the whole region

Face to face meetings with the largest distributors

Decision Makers' presence

Even more...

WHO WILL PARTICIPATE AT EXPOKOS 2022?

National pavilions from Balkan and Europe.

Famous world companies.

Professional visitors from Kosovo, the region, Europe, and Asia

PARALLEL ACTIVITIES AT THE EXPOKOS FAIR

Press conferences

B2C, B2B and B2G meetings

Possibility of matchmaking

Professional and informative business events; seminars, workshops, conferences by professionals in the field of construction, energy and real estate

Best practices in doing business in Balkans

SUPPORTING INSTITUTIONS AND ORGANIZATIONS:

Government of the Republic of Kosovo

International and regional Chambers of Commerce

B2B PLATFORM SERVICE

Our 365 days of Business-to-Business support for our exhibitors is the best way to find your best potential business partner in Kosovo and our neighbor countries.

All participating companies who subscribe within the deadline for the upcoming 21st Edition of EXPOKOS Fair, from 25 - 26 May 2022 in Prishtina, will benefit from B2B service on a daily basis for a year-long free of charge.

Benefits will be for the companies who book their booths **today** and use our support in getting more ideal business partners any time **tomorrow**.



EXHIBITION PROGRAM

CONSTRUCTION

Building materials; building systems and equipment; raw material; prefabricated building; chemical auxiliaries for the industry; isolation, heating and sanitary technology; electrical installation; ceramics; doors and windows; metal processing; house and buildings decoration; road construction; glass facades; glass building materials; roof construction; street and park lighting; lifts; interior work; natural stones; stainless steel; recycling, etc.

ENERGY & MINING

Electric power industry; Alternative energy from: wind, water, solar, gas, coal, oil and fuel; Gas stations and bases; Ministries and institutions of energy; Mining and minerals; Smelting; Machinery for mineral processing; Machinery for opening mining halls; Drilling machinery; Mineral transporting machinery; Working tools and security equipment for mining, etc.

MACHINERY

Quality control equipment, Instruments and measuring machinery; Analytical apparatus; Automatic and robotic; Metals and non-metals equipment; Hydraulic equipment; Industrial machinery and equipment; Metallurgy, Foundry; Plastic and chemical industry; Manufacturers; Telecommunication companies; Transport and equipment for transport, etc.

SAFETY AND SECURITY

Access Control; Biometric Technologies; Building Management Systems; Certification & Quality Control; Commercial & Residential Security; Digital Surveillance Systems; Document Security; Emergency Alarm & Warning Systems; Guard Tour Systems; Hardware Security; Identification Devices & Systems; Information & Network Security; Lens & LCD Display; Networking Surveillance Systems,



HIGHLIGHTS

Presentations about the development trends of collective constructions and their impact on the urban plan of cities.

Educational seminars by experts in the field of construction, energy and technical appliances

Waste and recycling trends to watch in 2022

Discussion on ecological construction

Conferences on the potential growth of renewable energy in kosovo

Safety and security in the workplace and beyond premises.

TESTIMONIALS

Mr. Shpend Ahmeti

Former Mayor of Pristina

“I am glad to be here in the inauguration of international fair of construction, technique, energy, mining furniture and real estate EXPOKOS. I would like to emphasize that is an honor for the city of Prishtina to have such a fair, taking place here. The fair serves for strengthening the cooperation between firms from Kosovo with foreign ones.”

Mr. Tomislav Zvonimir Vencel

ProAkustik Secutiry, Croatia

“We will be here next time too, because we are very satisfied with the organization and everything. We have a lot of interest here, and of course we will be here again.”

Mr. Zoran Vodopija

Former Ambassador of the Republic of Croatia in Kosovo

“It is a great pleasure for me to assist in the opening of this event. Croatia is present at this exhibition every year, and this is the fourth time that we participate here, and as far as I know, the results of the previous fairs have been very good for Croatian companies as well as for Kosovo companies.”

Mr. Christos Farmakis

Counselor for Economic & Commercial Affairs,
Greek Liaison Office in Pristina

“I would like to congratulate the organizers for this exhibition and also the TIF from Thessaloniki, who offered the opportunity to the Greek companies to be present here by unveiling and promoting their various products. This is something which is happening continuously and we will support it also in the future.”

Mr. Philippe Suinen

CEO of AWEX (Wallonia Foreign Trade and Investment Agency),
Belgium

“Here I see that there are many opportunities for Belgium and Kosovo together to create a new win-win situation.”

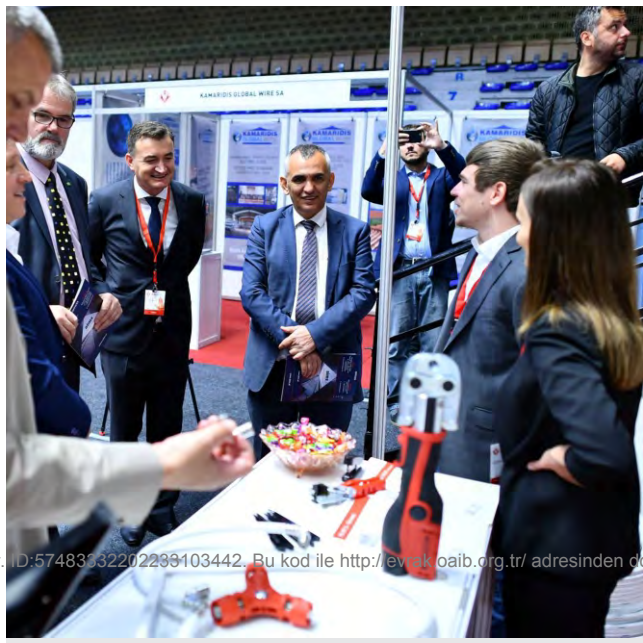
Mr. Turker Sankardes

Daf Kilit, Turkey

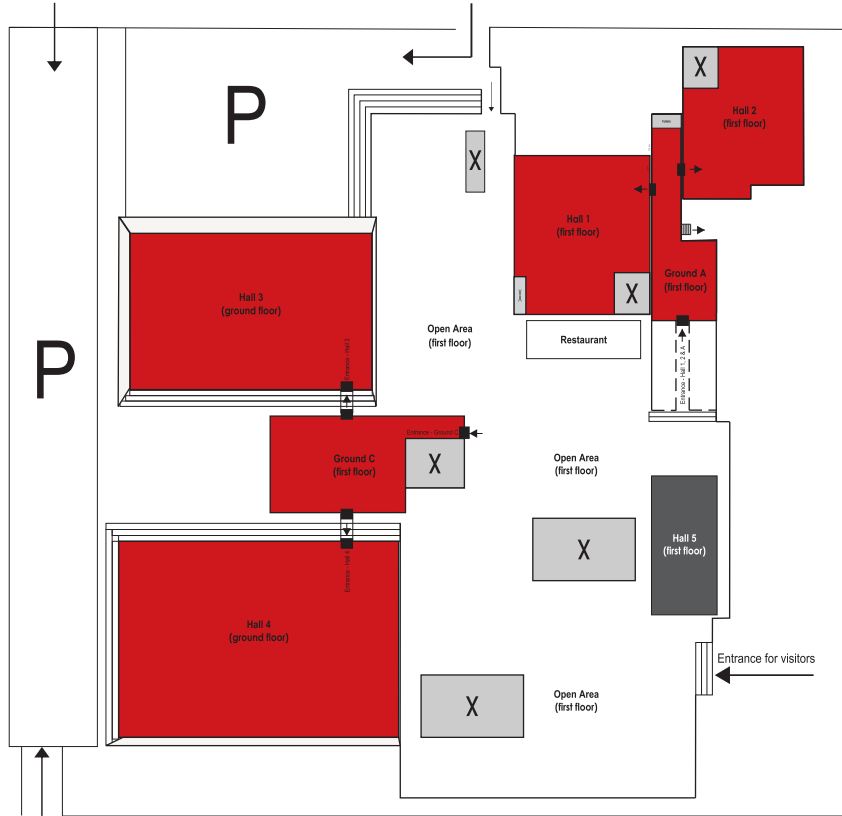
“Kosova is a very important country in the Balkans for us. From here we are planning to send our products to all the Balkan countries, because Kosova is in the middle of the region. Therefore, it is

PHOTO GALLERY FROM PREVIOUS EDITIONS OF EXPOKOS FAIR





FAIR GROUND PRISHTINA



INDEX

Fair Ground Prishtina

Total Exhibition Area = 20.000 m²

Total Indoor Area = 11.000 m²

Total Outdoor Area = 9.000 m²

INDEX

Indoor exhibition halls

Indoor montage exhibition halls

Open exhibition area



EXPOKOS

IMPORTANT INFORMATION FOR FACILITATING YOUR PARTICIPATION AT EXPOKOS 2022

In order to establish the most successful, productive and professional exposure at EXPOKOS 2022, please do not hesitate to contact CEO team. We will be happy to assist you.

Reserve your space on time by contacting us or our partner in your country:



Congress & Event Organization

tel: +383 (0) 38 516 013

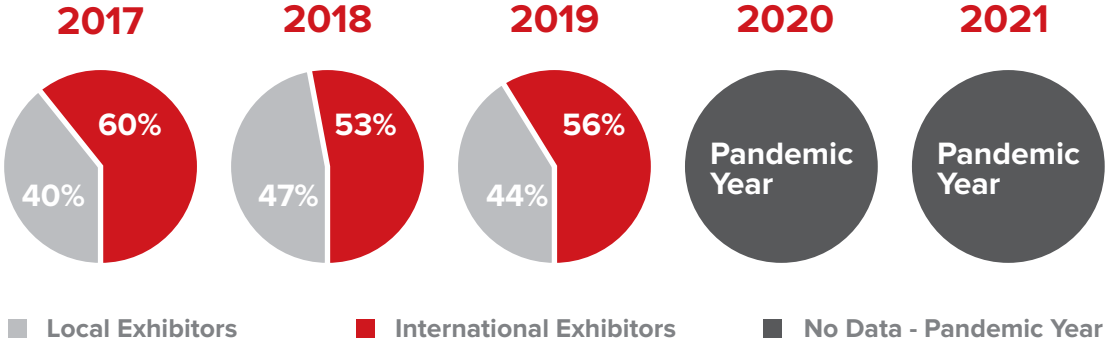
mob: +383 44 629 916

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STATISTICS FROM PREVIOUS EDITIONS OF EXPOKOS FAIR

EXHIBITORS



EXPOKOS	2017	2018	2019	2020	2021
Number of Exhibitors	273	304	250	/	/
Local Exhibitors	40%	47%	56%	/	/
International Exhibitors	60%	53%	44%	/	/

NR. OF PARTICIPATING COUNTRIES:

EXPOKOS 2017 - 14 - RKS, AL, AT, BG, HR, CZ, DE, GR, HU, IT, MK, SI, RS, TR

EXPOKOS 2018 - 13 - RKS, AL, AT, HR, DE, GR, PL, HU, IT, MK, FR, SI, RS

EXPOKOS 2019 - 14 - RKS, AL, USA, AT, HR, DE, GR, CZ, HU, IT, MK, FR, SI, RS

EXPOKOS 2020 - Pandemic Year

EXPOKOS 2021 - Pandemic Year

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WHY SHOULD YOU EXHIBIT AT EXPOKOS FAIR?



Network Expansion

A strong interaction between exhibitors and professional visitors – including decision-making level individuals.



B2B Services

Find your best potential business partner in Kosovo and our neighbor countries through our B2B Services



Addressing topics of global impact

Insights on Recycle, Enviromental and Safe & Security topics and their framing into today's business culture.



Paralel Activities

Conferences, B2C, B2B, B2G, Seminars, Workshops, Business Consulting, Info Sessions, etc.



Under the patronage
of the Government of
the Republic of Kosovo

The Balkans Gate!



CEO - CONGRESS & EVENT ORGANIZATION

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