



SAVUNMA VE HAVACILIK SANAYİ İHRACATÇILARI BİRLİĞİ

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Konu: İkili Kullanıma Yönelik Ticari Temas Diyaloğu (Romanya)

Ankara, 13/01/2026

Sayın Üyemiz,

T.C. Cumhurbaşkanlığı Savunma Sanayii Başkanlığından iletilen bir yazıda, Bükreş Silahlı Kuvvetler Ataşeliği tarafından Romanya’da **2–6 Mart 2026** tarihleri arasında **“İkili Kullanım Teknolojileri ve Know-How Transferi, Yenileşme ve Güvenlikte Özel Sektör Ekosisteminin Rolü, Uluslararası ve Kamu-Özel Ortaklığı”** konularında bir konferans ve ticari etkileşim faaliyeti düzenlenmesinin planlandığı bildirilmektedir.

Faaliyete ilişkin bilgi ve faaliyet programı Ek'te sunulmakta olup bilgileri rica olunur.

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CAPITAL. INNOVATION. GROWTH.

Transfer Center for Strategic and Dual-Use Technologies
Romanian Business Exchange

Bucharest, March 2026

**Dual-Use Technologies and Know-How Transfer.
The Role of Private-Sector Ecosystems in Innovation and Security.
International and Public–Private Partnerships.**

CONCEPT NOTE

Romania's strategic ambition to become a competitive dual-use innovation hub requires not only internal reforms, standards, and investment mechanisms, but also **systematic integration into global innovation ecosystems**.

Building on the momentum generated by the cooperation initiative developed in 2025 by us in partnership with **Capital Factory (Austin, Texas)**, the March 2026 series of activities expands the framework to include **new international partners from Europe, the Middle East, and Asia** - countries and innovation hubs that have successfully operationalized dual-use technologies through:

- agile public–private cooperation,
- rapid testing and certification mechanisms,
- advanced venture capital, co-investment structures and matchmaking
- government–industry coalitions,
- and internationally connected technology ecosystems.

This event will mark the **formal expansion** of Romania's dual-use ecosystem strategy toward **multi-country, multi-sector partnerships**, ensuring that the 2025–2026 Roadmap integrates the best global practices, business models, and legislative mechanisms necessary to build a modern innovation economy.

The March 2026 edition will present the **international lessons learned, know-how acquired, and collaboration opportunities** from all partner countries and innovation hubs.

The Program is organized by **Transfer Center for Strategic and Dual-Use Technologies** within the **Romanian Business Exchange** and has the knowledge support of the **Political Research Group, Diplomacy360** think tanks, together with a network of international partners.



OBJECTIVES

1. Expand Romania's Dual-Use Innovation Strategy

Showcase concrete models from more innovation hubs (e.g., Germany, Israel, Canada, UAE, France, UK, Türkiye, Poland, or others depending on the confirmed partners).

2. Integrate Global Best Practices into the 180-Day Legislative–Financial Roadmap

The March event will provide the international input required to complete:

- the dual-use financing model for Romania,
- the test range and certification framework,
- early market engagement mechanisms with the armed forces,
- and the public–private co-investment structure.

3. Strengthen Romania's Public–Private Dialogue on Security, Innovation, and Technology

The event brings together a **comprehensive, strategic community of stakeholders** essential for building a functional dual-use innovation ecosystem in Romania. The dialogue is designed to integrate **decision-makers, industry leaders, international partners, and knowledge institutions**, ensuring a 360-degree approach to technology development, commercialization, standardization, and security.

The March 2026 gathering will include:

Government & Legislative Leadership

- Parliament: Chairs and members of Committees for Defense, IT&C, Industry, Budget & Finance
- Senior representatives from:
 - Ministry of National Defence
 - Ministry of Economy
 - Ministry of Research, Innovation & Digitalization
 - Ministry of Finance
 - Ministry of Foreign Affairs
- National agencies / companies: ADR, InvestRomania, ASRO, Offset Office, ROMARM, ONRCSTI, cybersecurity authorities

Diplomatic & International Representation

- Ambassadors and senior diplomats from partner countries
- Delegations from trade and investment offices
- Representatives of NATO, EU DG DEFIS, EDA, and international standards bodies



Private Sector & Industry Leadership

- **Major corporations** with dual-use portfolios (defense, aerospace, cybersecurity, AI, space, robotics)
- **Prime contractors** active in European and global supply chains
- **Industry associations** from defense, ICT, automotive, aerospace, and energy
- **Romanian and international technology companies** seeking cooperation opportunities

Finance & Investment Ecosystem

- Venture capital funds, growth equity funds, CVCs
- Accelerators and innovation hubs from the U.S., Europe, Middle East, and Asia
- Banks and financial institutions involved in tech financing
- Representatives exploring the creation of Romania–partner country co-investment vehicles

Dual-Use Companies, Start-ups & SMEs

- Romanian founders developing emerging technologies
- Start-ups working in AI, robotics, autonomous systems, cybersecurity, energy tech, sensors
- Scale-ups seeking international expansion or U.S./EU market access

Research, Academia & Innovation Infrastructure

- Leading Romanian universities and technical faculties
- Public and private R&D centers (defense, AI, space, materials engineering, energy)
- University technology transfer offices (TTOs)
- National R&D institutes and living labs
- Test ranges and certification centers
- International academic partners with dual-use research programs

Think Tanks, Specialized NGOs & Strategic Communities

- Security & defense think tanks
- Innovation policy organizations
- Communities working on standards, certification, and technology ethics

By integrating **government, private industry, academia, finance, and international partners**, Romania creates a **cohesive, operational framework** for dual-use innovation that is:

- market-driven,
- strategically aligned with national security needs,
- globally connected,
- and ready to produce and scale technologies with both civilian and defense applications.

This broad coalition is essential for Romania to close existing gaps in financing, legislation, early market engagement, and access to global supply chains.



4. Build the Foundations of Romania's *International Dual-Use Partnership Network*

A long-term framework connecting Romania with:

- defense-tech accelerators
- technology parks and innovation hubs
- national test ranges
- public agencies
- global private-sector investors

5. Unlock the Business Opportunities that everyone is looking for

KEY MESSAGES

- **Romania does not build its innovation ecosystem alone—it builds it with and through global partnerships.**
- The private sector is a decisive actor in national security and innovation.
- Dual-use innovation requires *speed, standards, funding, and international networks*.
- The Romanian ecosystem becomes competitive when it integrates **U.S., European, Middle Eastern, and Asian practices**.
- March 2026 marks the beginning of **Romania's International Dual-Use Partnership Network**.

STRUCTURE OF THE EVENT (Proposed)

I. High-Level Opening Session

Capital. Innovation. Growth. Dual-Use Technologies and Know-How Transfer.

With keynote speeches from international partners sharing their models, lessons learned, and potential areas of collaboration.

II. Strategic Panel

The Role of Private-Sector Ecosystems in Innovation and Security: International Approaches

Representatives from partner countries, diplomatic reps, companies, officials, reps of relevant entities for our partnership building effort.

III. Policy and Standards Roundtable

Public–Private Partnerships and Legislative Tools for Dual-Use Innovation

A working discussion with Romanian legislators, ministries, and agencies.



IV. Technology & Know-How Transfer Session

What Can Romania Learn and Implement in 2026?

- Accelerator models
- Test range ecosystems
- Early engagement between government and SMEs
- Co-investment platforms
- Certification and standardization frameworks

V. Business & Networking Program

B2B and B2G meetings between Romanian entrepreneurs and international partners, organized during an entire week, with satellite mini events.

Optional: pitch sessions if requested.

VI. Launch of the “International Dual-Use Partnership Network – Romania 2026”

A formal announcement positioning Romania as a connector of global innovation ecosystems.

TARGET PARTICIPANTS

Romania

- Parliament (Defense; IT&C; Industry; Budget Committees)
- Ministries (Defense, Economy, Digitalization, Research, Finance)
- ADR, InvestRomania, ASRO, Offset Office, Romarm
- Academia and security–research institutions
- VC funds, accelerators, dual-use companies
- Key industrial associations

International

- Tech accelerators and innovation hubs
- Defense-tech research centers
- Standards and certification agencies
- Government technology programs
- Venture funds and corporate investors
- Trade and investment offices

WHY THIS EVENT MATTERS

Because 2026 must be the year Romania moves from **potential** to **operational capability** in dual-use innovation.

The March event provides the international input and partnerships needed to finalize Romania’s legislative–financial Roadmap and establish a **globally connected, modern, competitive ecosystem**.

ANNEX – Business & Networking Program (2–6 March 2026)

International B2B/B2G Week & Country-Focused Satellite Events

To transform the March 2026 summit into a **practical platform for collaboration, deal-flow, and long-term partnerships**, the main event scheduled for **4 or 5 March** will be complemented by a comprehensive **Business & Networking Program** extending throughout the entire week **2–6 March 2026**.

This program is designed to **create a working ecosystem**, not just a conference. It allows Romania's private sector, start-ups, corporations, researchers, and public institutions to directly engage with international partners in a structured, systematic, and result-oriented format.

Purpose and Value of the Business & Networking Program

The week-long format ensures:

- **Direct access** to international delegations, investors, and innovation ecosystems
- **Practical working sessions** tailored for each partner country
- **Concrete collaboration opportunities**, including technology partnerships, joint R&D, market entry pathways, and visibility within global supply chains
- **Continuous dialogue** between Romanian institutions and private sector actors
- A **business-first approach** aligned with the strategic vision of creating a Romanian dual-use innovation ecosystem connected globally

This ensures that the February 4th high-level event is supported by **tangible outcomes**, not just policy discussions.

Structure of the Program

The Business & Networking Program unfolds in three interconnected layers:

A. Country-Focused Mini Events (2-6 March)

Each partner country (e.g., U.S., France, UK, Türkiye, Poland, Germany, Israel, UAE, South Korea, Sweden, Japan, etc.) will have a dedicated mini-event organized in coordination with:

- **Embassies and trade offices**
- **National innovation agencies**
- **Industrial consortia & clusters**
- **Technology parks and dual-use accelerators**
- **Investment promotion authorities**

These satellite events can include:

- Country briefings on innovation ecosystems
- Presentations of funding schemes, grants, accelerators, test ranges
- Matchmaking between Romanian SMEs/start-ups and foreign companies
- Discussions on bilateral public–private partnerships
- Workshops on dual-use certification, standards, and export mechanisms

Each mini-event serves as a **direct gateway** to a country’s innovation model, investment culture, and strategic priorities.

B. B2B and B2G Matchmaking Sessions

Throughout the week, we facilitate structured:

B2B Meetings

- Romanian SMEs, start-ups, scale-ups, R&D centers, universities
- International corporations, accelerators, investors, technology integrators

B2G Meetings

- Ministries and agencies from Romania
- Foreign technology agencies, R&D offices, government innovation programs

These meetings can be pre-arranged through an online platform and curated to ensure **high relevance and measurable outcomes**.

C. Optional Pitch Sessions (By Request)

For delegations or companies seeking deal-flow opportunities, we can organize optional pitch sessions:

- Start-up pitches
- Corporate innovation pitches
- Dual-use technology demonstrations
- R&D commercialization pitches

These can take place during country-specific events or as stand-alone sessions.

Why This Week Matters?

By extending the program across eight days, Romania:

- demonstrates commitment to **building a real community**, not just hosting a conference
- provides international partners with **time and structure** to identify Romanian opportunities

- supports local companies in developing **export-ready and investment-ready projects**
- positions itself as an **open, organized, and globally connected dual-use innovation hub**
- creates a platform that can scale annually and attract increasing international participation

The March 4th/5th event is the **anchor**, while the rest of the week ensures **real collaborations, trust-building, and practical follow-up**.

The Business & Networking Program is therefore not an add-on, but a **central pillar** in building Romania's dual-use ecosystem, where **international partnerships become operational**, and Romanian companies gain direct access to global markets, investors, and know-how.