

**Sayı:** 70430465-TİM.OAİB.GSK.İDARİ.2025/847-4568  
**Konu:** Litvanya-Demiryolu ve Liman Projeleri Duyurusu Hk.

Ankara, 30/04/2025

Sayın Üyemiz,

Türkiye İhracatçılar Meclisi (TİM)'den alınan bir yazıda, Ticaret Bakanlığından alınan bir yazıya atfen, Litvan Demiryolları İdaresi ([www.ltglink.lt](http://www.ltglink.lt)) ile yapılan bir toplantıya gönderme yapılarak, anılan Demiryolları İdaresi tarafından gelecek 5 yıl içerisinde yaklaşık 5,5 milyar AVRO tutarında demiryolu altyapısı yatırımı yapılacağı, bu çerçevede ilk etapta bir örneği ekte (Ek-1) yer almakta olan ürünlerin tedarik edilmek istendiği, aynı zamanda **“Rail Baltica”** Projesinin Litvanya ayağında halihazırda açılmış olan ve yaklaşık 400 milyon AVRO tutarında olan ve daha sonra açılacak ihaleler bulunduğu ([www.railbaltica.org/tenders/?tc=lithuania](http://www.railbaltica.org/tenders/?tc=lithuania)) , bu çerçevede ülkemiz firmalarıyla çalışmaktan memnuniyet duyacaklarının ifade edildiği belirtilmektedir.

Diğer taraftan, Müşavirliklerince Litvanya'nın en büyük liman şehri olan ve Baltıklar'daki en büyük limana ev sahipliği yapan Klaipeda ziyareti kapsamında, Klaipeda Liman İdaresi ile bir toplantı gerçekleştirilmiş olup, toplantıda **“Southport”** Projesi kapsamında limana 600 milyon AVRO tutarında yap-işlet-devret modeliyle yeni bir terminal inşa edileceği, 100 hektarlık deniz alanının doldurulacağı, inşaatın 2028 yılında başlamasının planlandığı, söz konusu projeye Türk yatırımcıların katılımının memnuniyetle karşılanacağı hususlarının Liman İdaresi tarafından ifade edildiği belirtilmekte olup, proje bilgileri ekte (Ek-2) yer almaktadır.

İlave bilgi için ilgili Ticaret Müşavirliklerine ([vilnius@ticaret.gov.tr](mailto:vilnius@ticaret.gov.tr)) ile temasa geçilmesinin faydalı olacağı değerlendirilmektedir.

Bilgilerine sunulur.

**Emre OLGUNER**  
**Genel Sekreter A.**  
**Şube Müdürü V.**

**Ek:**

- 1- LTG Ürün Listesi
- 2- Klaipeda Southport Project Teaser Feb 2025

Ayrıntılı bilgi için: Ayşenur Altan - BSHS

**Orta Anadolu İhracatçı Birlikleri Genel Sekreterliği**

Ceyhan Atuf Kansu Cad. No: 120

06520 BALGAT ÇANKAYA ANKARA

Tel : (312) 447 27 40 Faks : (312) 446 96 05 - 447 01 80

e-posta : [info@oaib.org.tr](mailto:info@oaib.org.tr) / [www.oaib.org.tr](http://www.oaib.org.tr)





# SOUTHPORT DEVELOPMENT PROJECT

Project Teaser  
for PPP-Opportunities

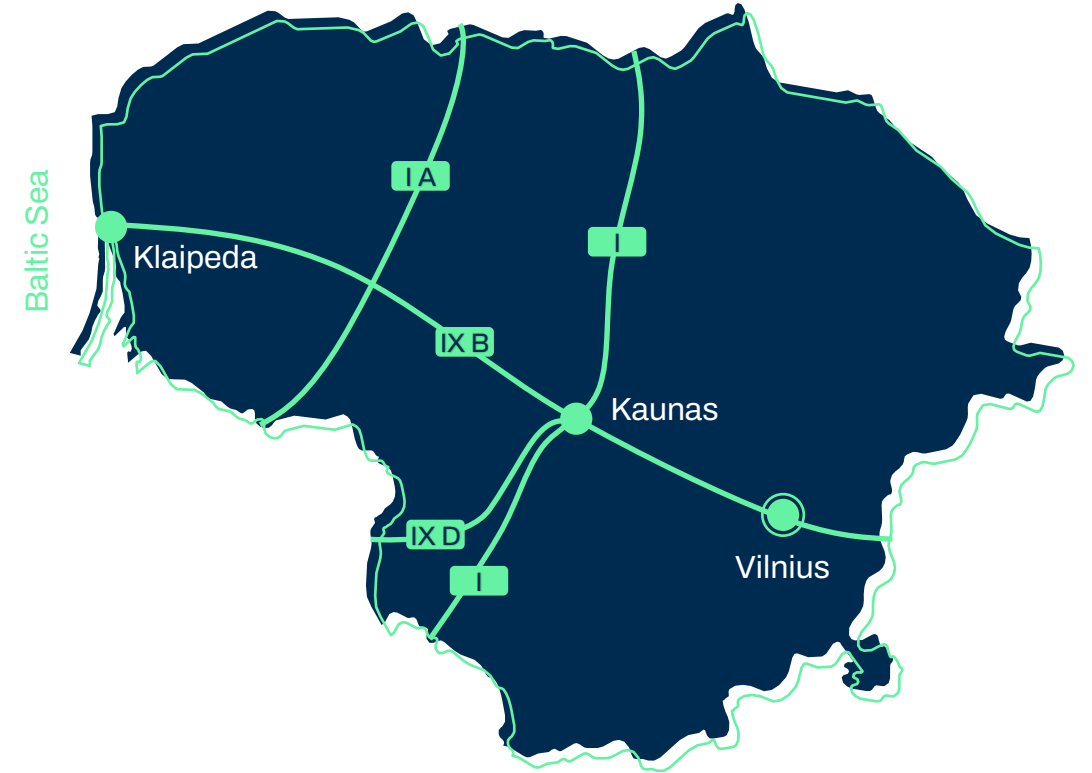
February 2025

5070 sayılı kanun gereğince güvenli elektronik imza ile imzalanmıştır. ID: 666E30F2366B44361B7D6F E5a Kod ile <https://evrak.tai.gov.tr/e-imza/sideler/dogrulayablisiniz>.



- Lithuania is fully integrated into all important UN institutions and a full **member of the EU and NATO**.
- Lithuania offers one of the **best business environments** in Europe, being ranked no 11 of 190 countries in the doing business indicator of the World Bank in 2019.
- Lithuania has been one of the **strongest growing economies within the Baltic region**. Between 2010 and 2022, the Lithuanian economy grew by over 51%, growing at a CAGR of +3.5% from €30.5 billion in 2010 to €46.9 billion in 2022.
- Lithuania is the largest of the three Baltic State markets with a **43% share of merchandise trade** (and 44% of general cargo trade) in 2022.
- Key trade partners are **North European countries**, representing around 76% of Lithuanian imports and 71% of exports in 2021.
- Klaipėda Port is the **main gateway** for the country of nearly all merchandise cargo and a large wider hinterland until the CIS countries.

## LITHUANIA AT A GLANCE



TEN-T transport corridors

# KLAIPEDA PORT AT A GLANCE



## Deep-water port

-15,5 m existing channel depth  
-17 m future channel depth



## All cargo types

33 specialised port terminals  
23 km of quays



## High throughput

70 mln. tonnes annual  
port cargo capacity



## Fully digitalized

Digital shipping and  
cargo IT systems



## Congestion-free

Quick vessel turnaround, low  
waiting times in the anchorage



## High quality services

LNG and traditional bunkering,  
pilotage, tugs, chandlers

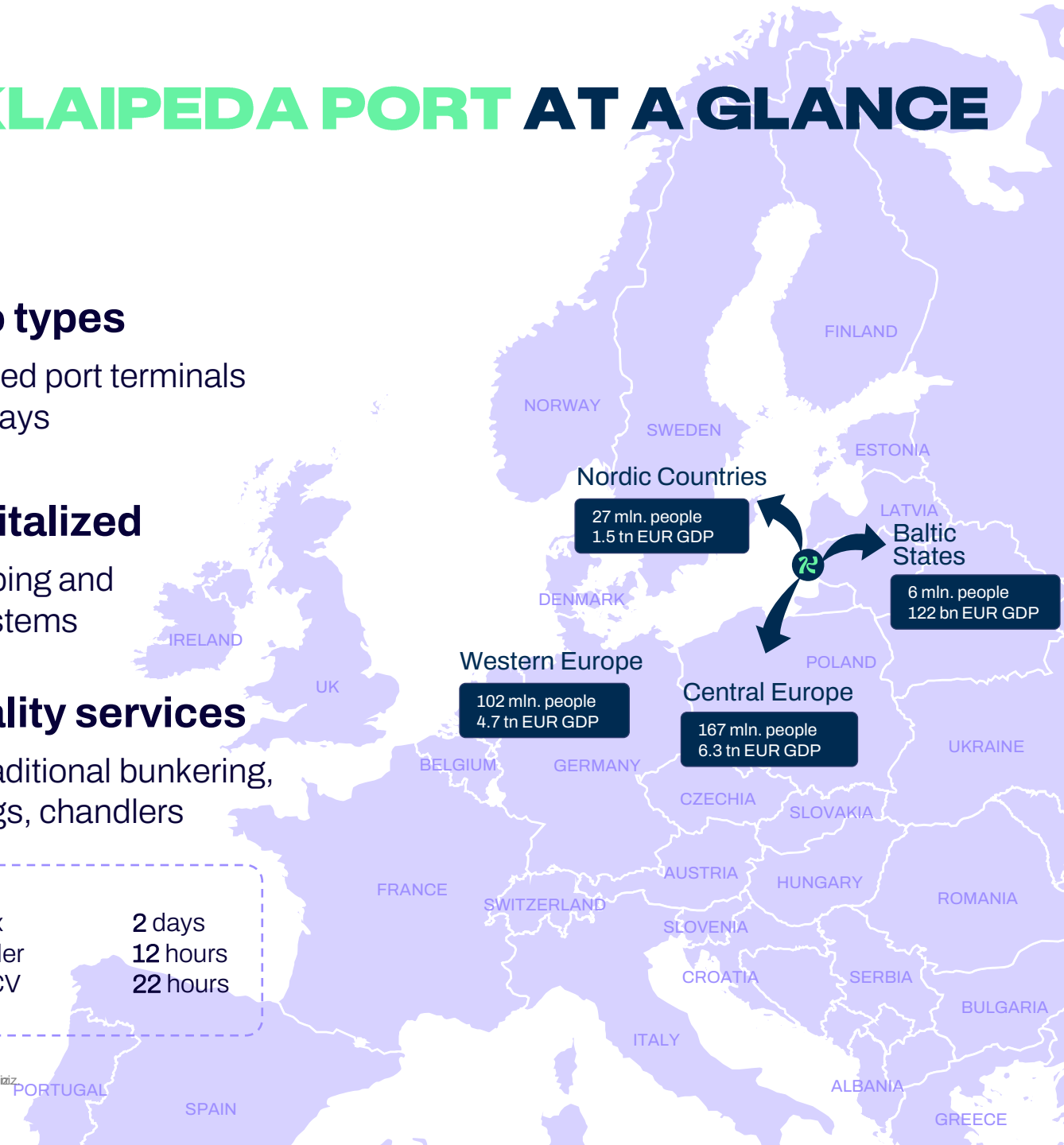


## Quick port operations

High-throughput terminals  
ensuring quick vessel loading

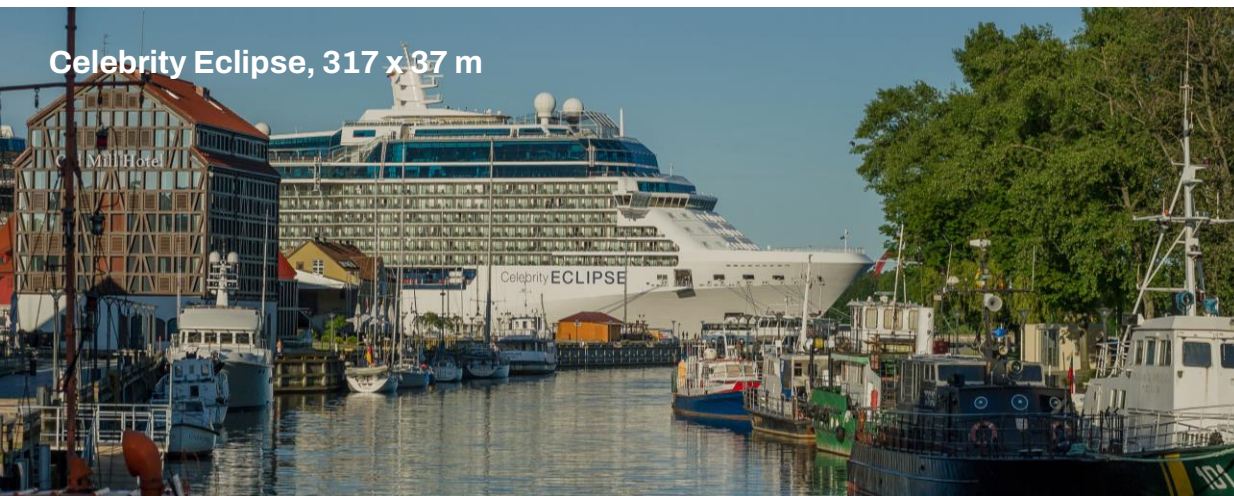
- bulk Panamax
- container feeder
- container ULCV

2 days  
12 hours  
22 hours



# SUITABLE FOR THE LARGEST VESSELS

Celebrity Eclipse, 317 x 37 m



MSC Diana, 400 x 59 m



MSC Ingy, 400 x 59 m



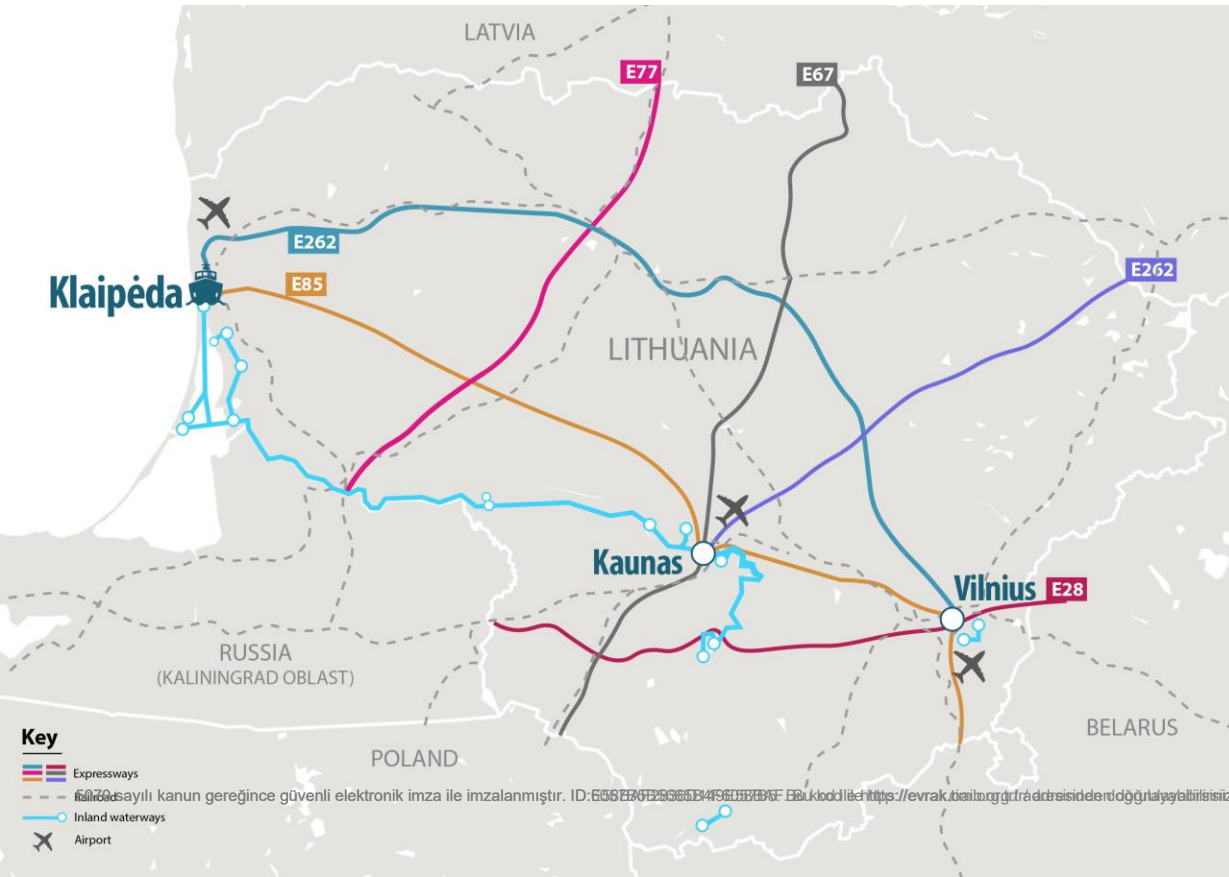
Aura & Luna Seaways, 230 x 32 m



Tanker Ridgebury Captain Drogin, 285 x 50 m

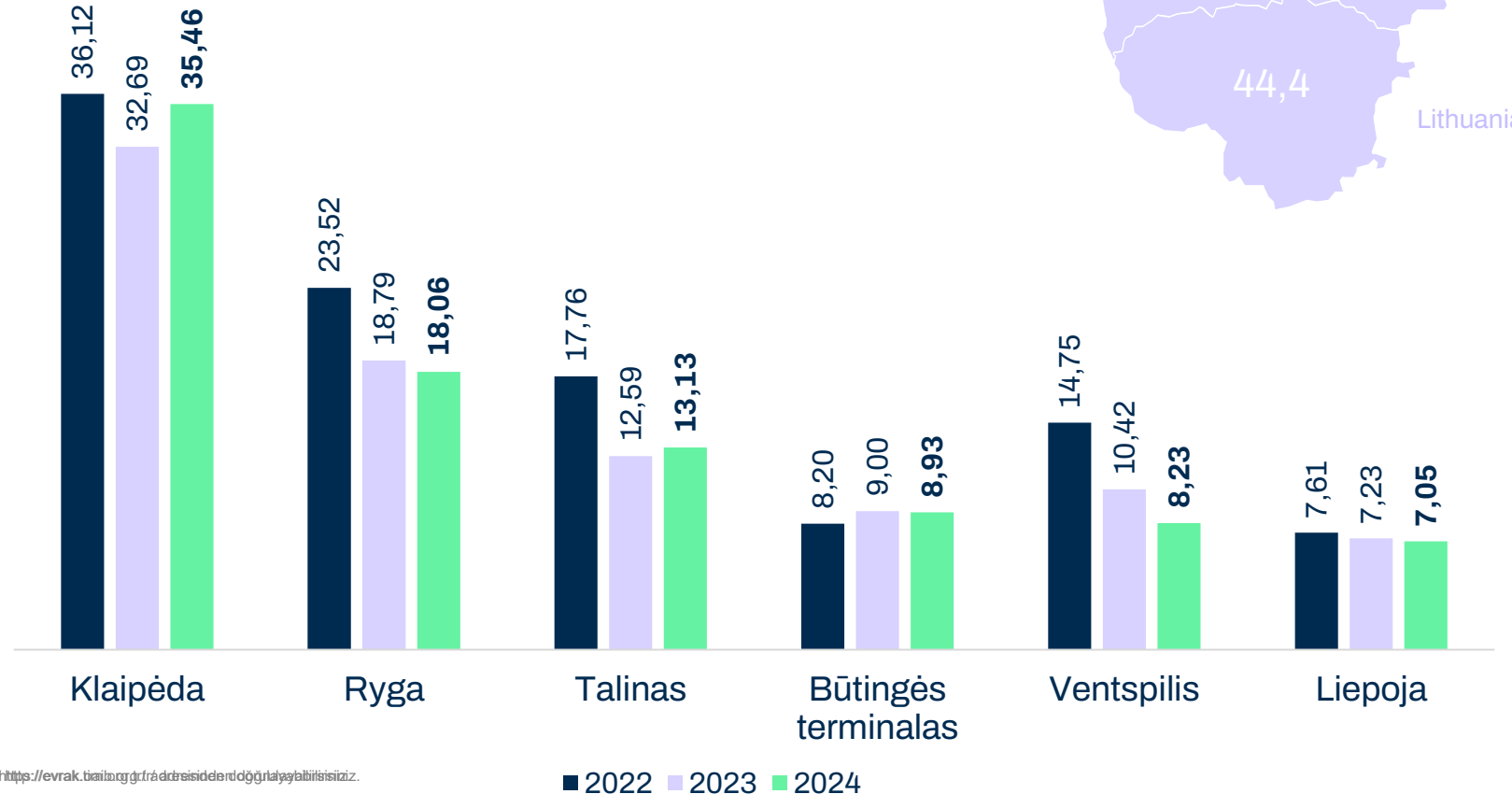


# HINTERLAND CONNECTIVITY

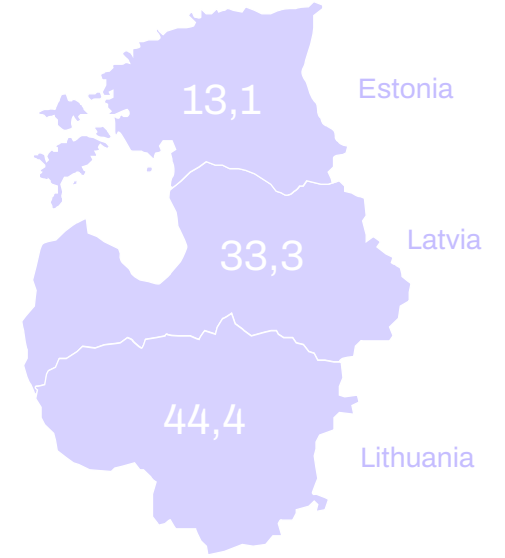


# THE LARGEST PORT IN THE BALTIC STATES

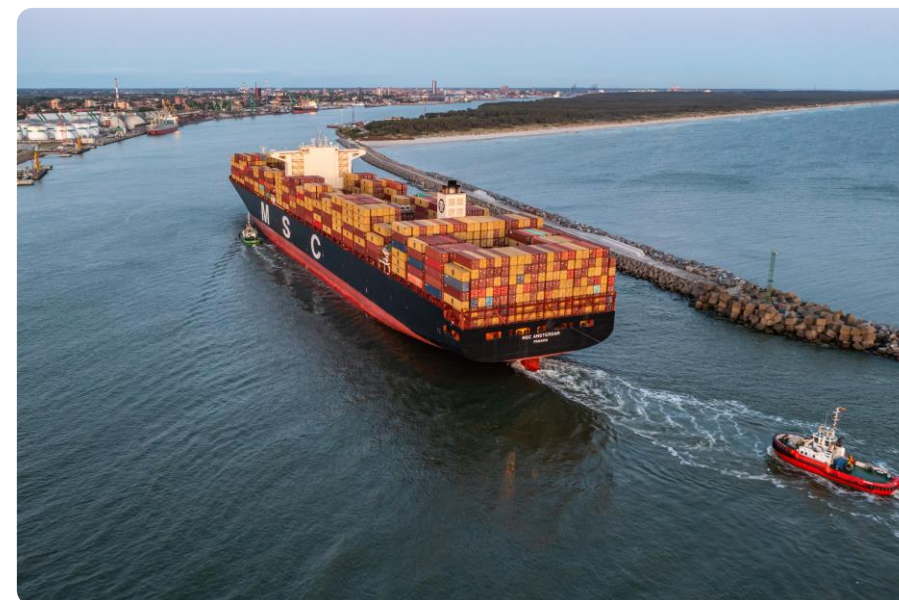
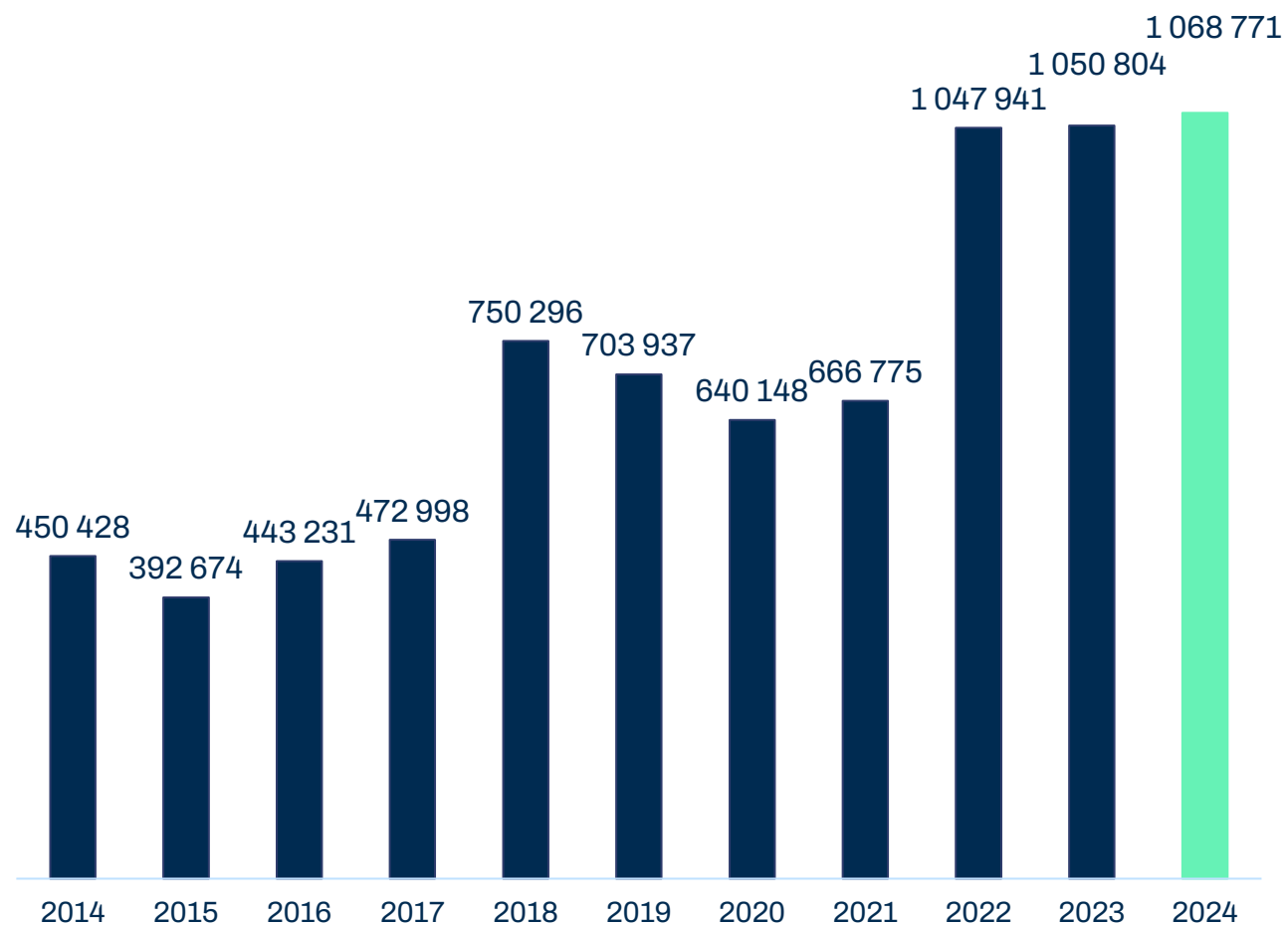
**39 %**  
Market share, 2024



Total ports cargo volumes in  
the Baltic States, 2023



## CONTAINER VOLUMES (TEU)





**Vision** – an innovative hub  
for port services, maritime  
industry, and green energy

Traditional stevedoring

Ship building and repair



Offshore wind hub

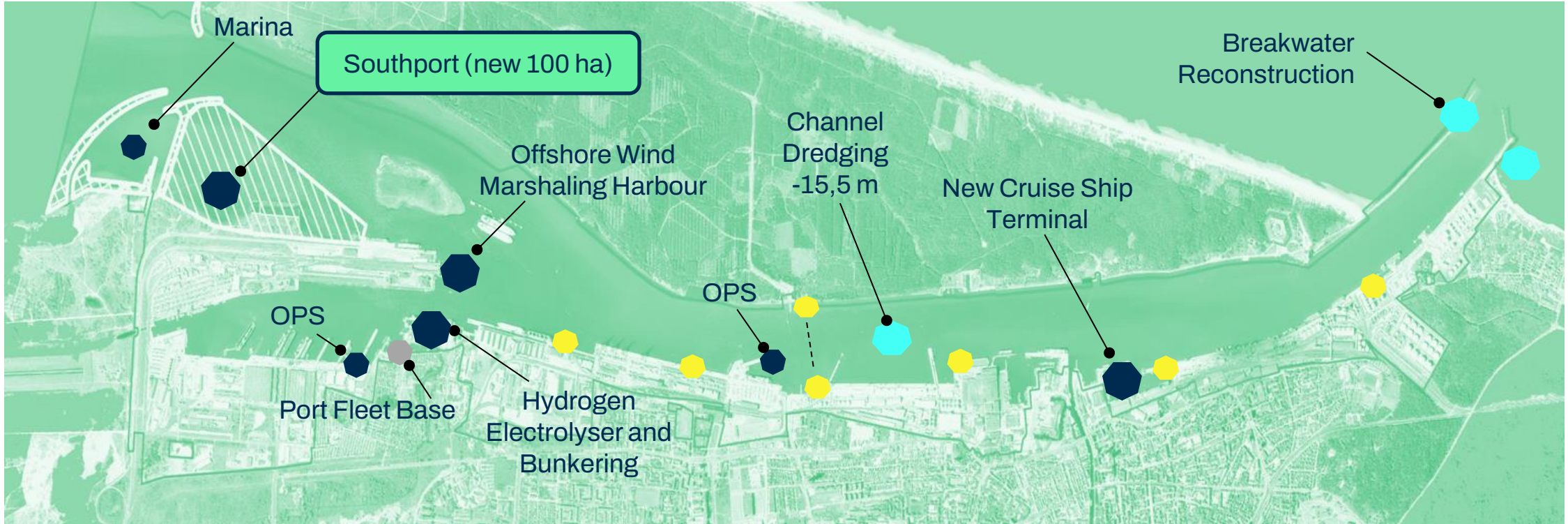
Electricity supply for ships

Green fuels production and handling

Present activities

Future activities

# MAJOR INVESTMENTS



  
Common use  
infrastructure

  
Quay  
reconstruction

  
New port  
territories

  
Objects for port  
operations

# EXPANSION: THE SOUTHPORT



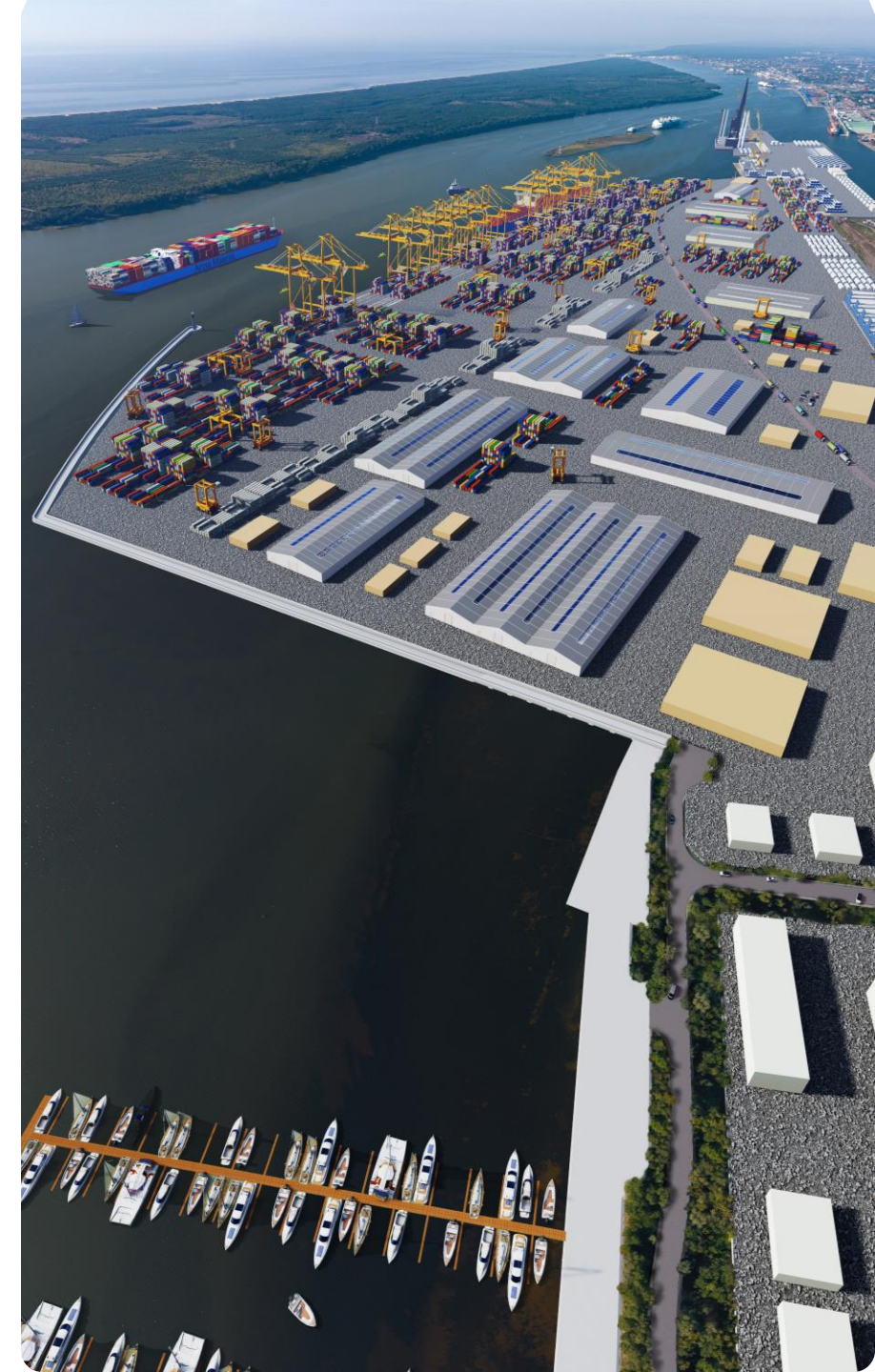
**Offshore wind  
marshalling harbour  
(under construction)**

**Future Southern bypass and  
existing rail connection**  
Connectivity with A1 highway  
and rail network

**100 ha  
new terminal  
(land reclamation)**

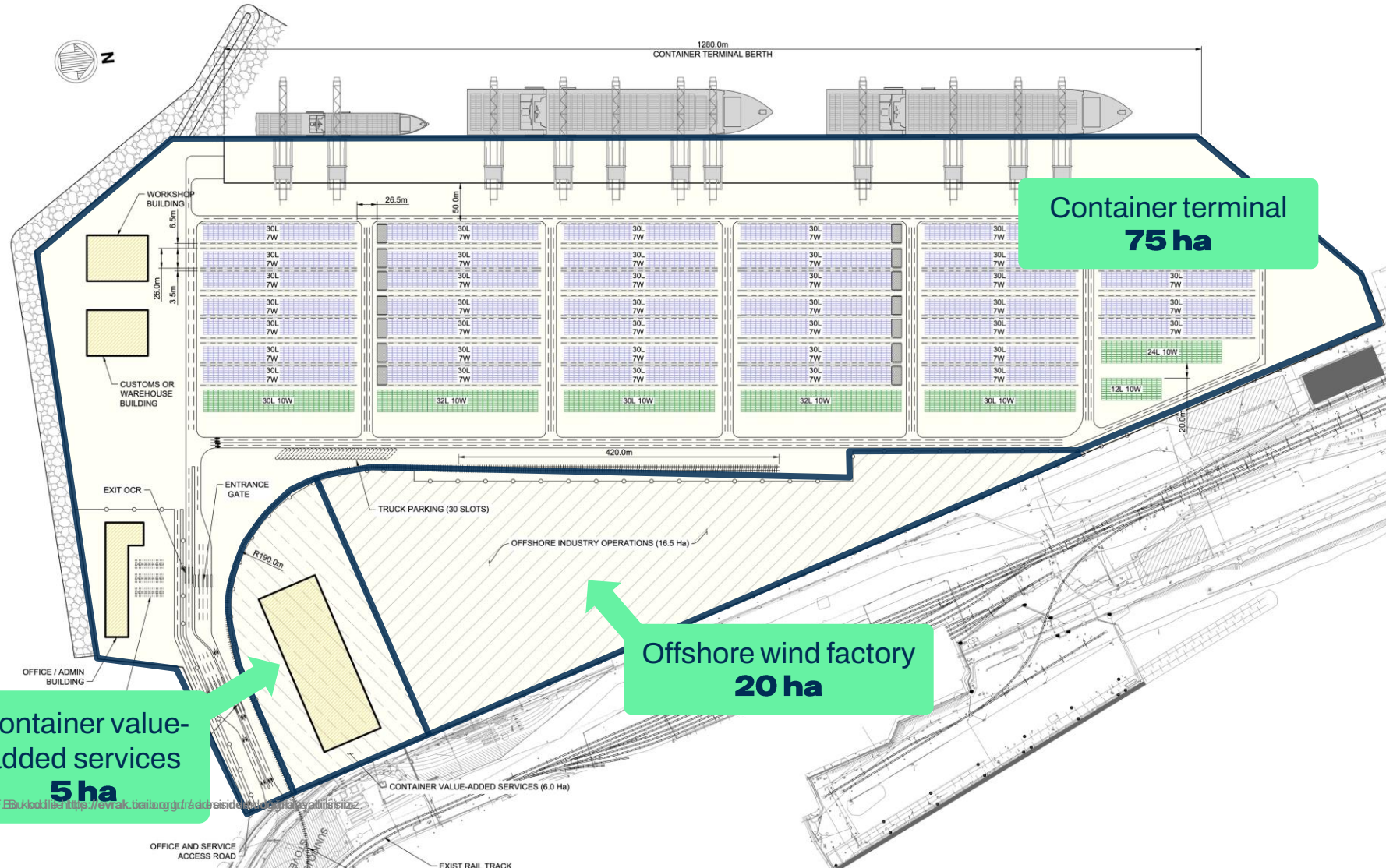
# THE SOUTHPORT DEVELOPMENT PROJECT – VISION

- The Southport Development Project represents the major development project in Klaipėda Port and should shape the positive development of the port in the next decades.
- The project feasibility study shows the potential for Southport to establish a new Baltic **container transshipment hub** for the largest container vessels that can enter the Baltic Sea, with a capacity of more than 2 million TEU.
- The project feasibility study shows strong potential to develop Southport as a hub for green maritime industries such as the **handling of green H<sub>2</sub>** (or related H<sub>2</sub>-carriers), **green shipbuilding/recycling** as well as production side for **offshore wind components** (adjacent to the new offshore wind terminal in Klaipėda Port).
- Klaipėda Port Authority invites private investors to be a part of the success story of the port and materialise these business opportunities at Southport within a fair and balanced risk-sharing **PPP framework**.
- The **market sounding process** is the chance for any interested private investor to contribute to the proper scoping and scaling of the business opportunities within the Klaipėda Southport project and to get involved in the project.



The general layout of Southport would cover the following:

1. **1 large transshipment container terminal:**
  - Land area 75 ha
  - Berth of 1,280 meters
  - Water depth of 17.0 m.
2. **1 area of 5 ha for value-added activities** related to the container terminal.
3. **1 area of 20 ha for developing offshore industry** related activities (e. g. blade factory).

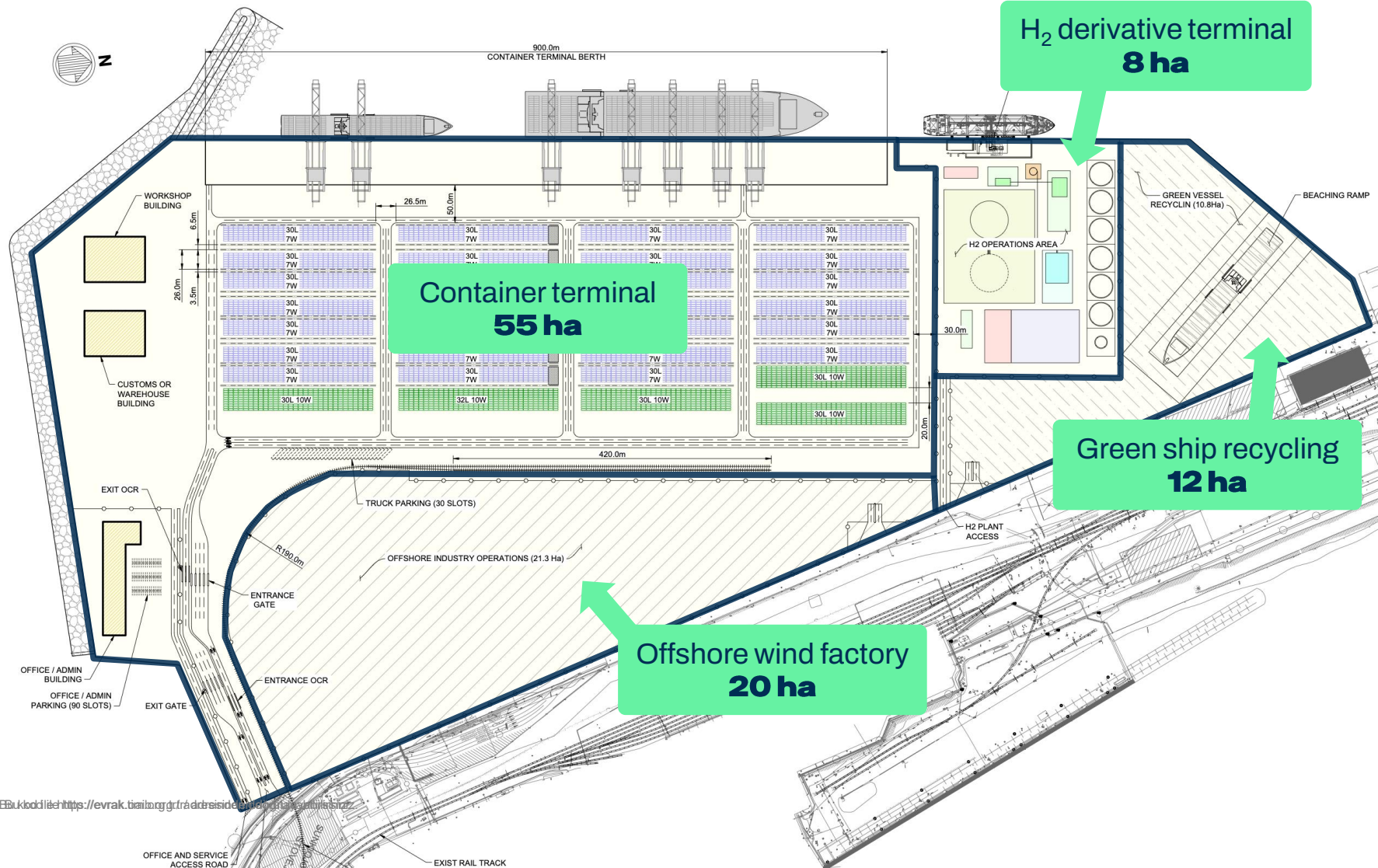


# THE SOUTHPORT DEVELOPMENT PROJECT – LAYOUT OPTION II

## Option 2: Mixed Terminal Layout

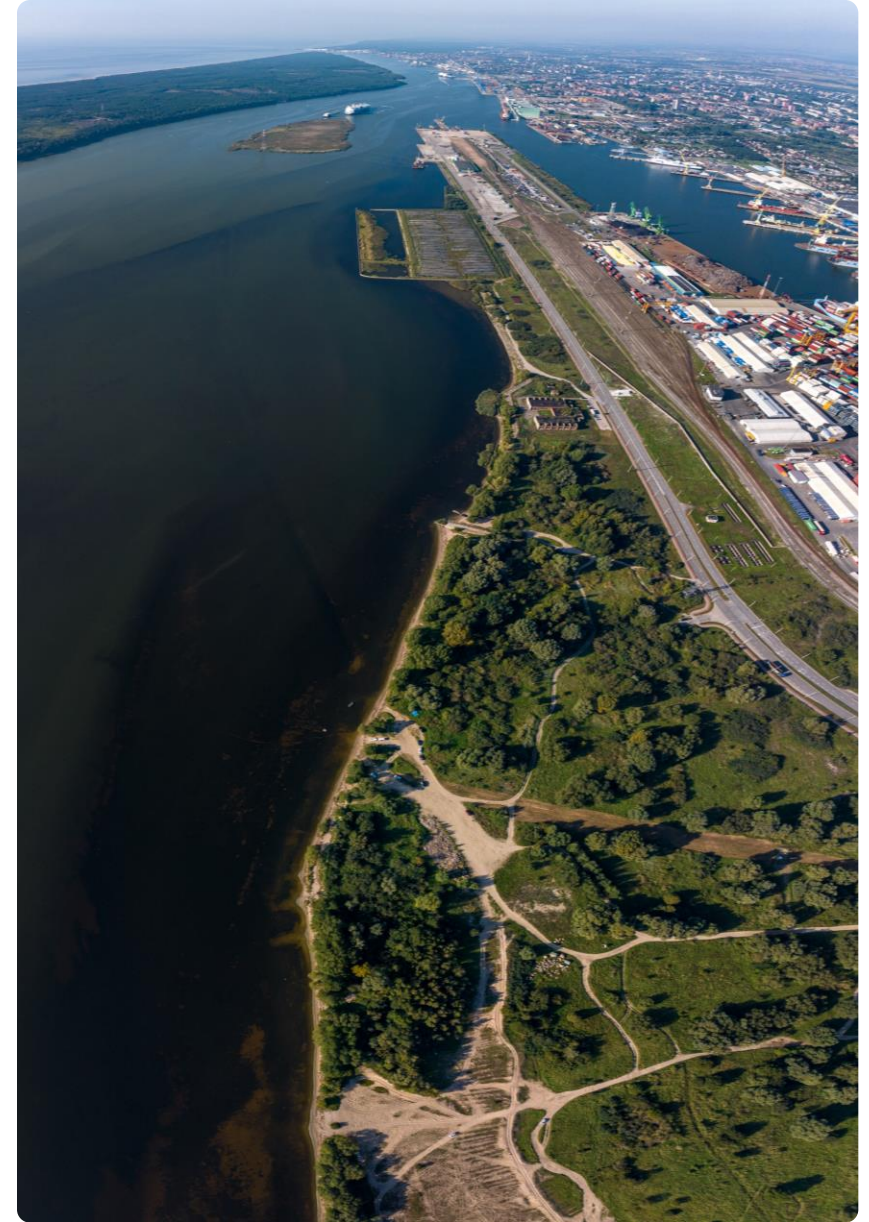
The general layout of Southport would cover the following:

- 1 medium-sized container terminal:**
  - Land area 55 ha
  - Berth of 900 m
  - Water depth of 15.5 (future possibility up to 17.0)
- 1 green shipyard / green ship recycling facility** over a 12 ha area and with a berth.
- 1 green H2-terminal** in an 8 ha area with its own jetty.
- 1 area of 25 ha for offshore industry** related activities (e. g. blade factory).

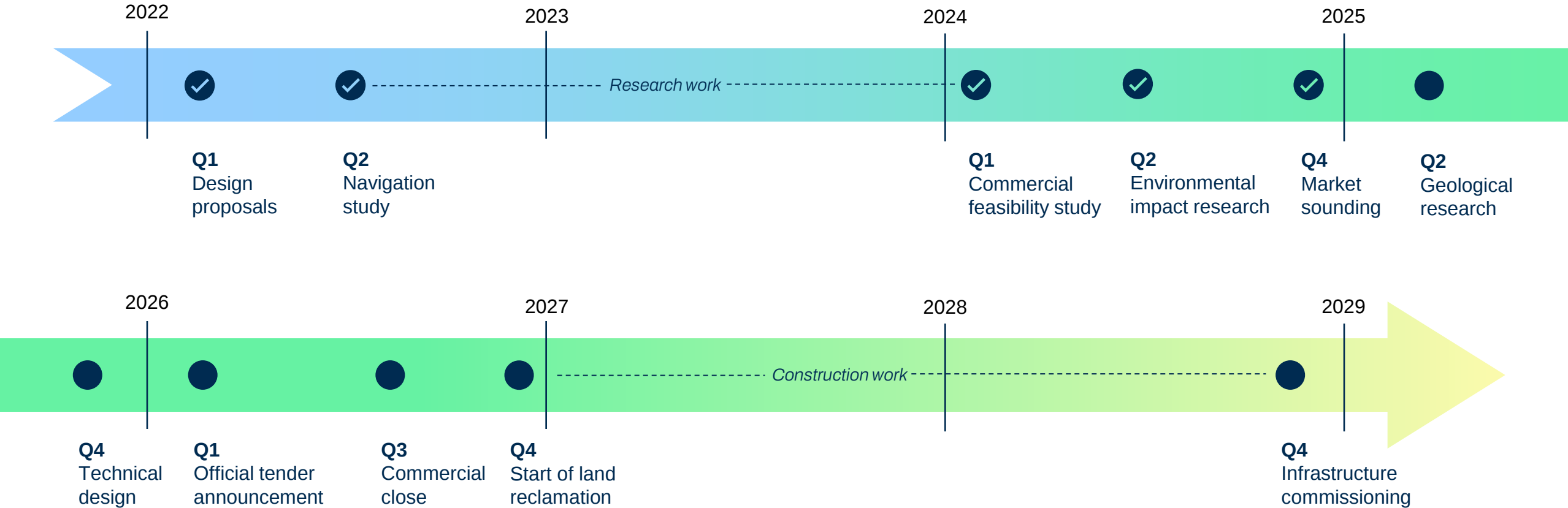


# THE SOUTHPORT DEVELOPMENT PROJECT – PRIVATE SECTOR INVOLVEMENT

- The core of the Southport Project is the construction and operation of a **new transshipment container terminal** and based on its size, placing other business opportunities around it.
- The Southport Project will be developed within a **PPP framework** considering a strong role for the private sector in the investment and operation of the port facilities.
- The private sector will profit from the generally strong and prospering economic environment, the favourable conditions of doing business and all the incentives to provided for investors and companies in Lithuania.
- The private sector involvement will be based on **long-term concession most likely under BOT** (build-operate-transfer model with a 30+ years concession period).
- The public sector, represented by the Klaipeda Port Authority, is ready to undertake major investments in the required infrastructure of the project, namely the required dredging work and the reclamation of land. Share of the public sector depends on the negotiation outcome with potential private investors and private sector intention to participate in the large business opportunities provided by the project.



## THE SOUTHPORT DEVELOPMENT PROJECT – MILESTONE TIMELINE





# ALWAYS WORKS

Džiugas Šaulys, Commercial Director  
[d.saulys@port.lt](mailto:d.saulys@port.lt), +370 650 30220  
[www.portofklaipeda.lt](http://www.portofklaipeda.lt)



| Product                                          | Measurement   |
|--------------------------------------------------|---------------|
| Rails R65 (R350HT steel)                         | meters / tons |
| Rails UIC60 (60E1) (R350HT steel)                | meters / tons |
| Transition rails R65/UIC60 (60E1) (12.50 m)      | units         |
| Reinforced glued joint R65 (12.50 m)             | units         |
| Reinforced glued joint UIC60 (60E1) (12.50 m)    | units         |
| Springs SKL14                                    | units         |
| Pads under rails R65/UIC60 (60E1) SKL14          | units         |
| Springs f-clip (with TOP insulator)              | set           |
| Side insulator for f-clip fastening (8 mm thick) | units         |
| Pads under rails R65 f-clip                      | units         |
| Pads under rails UIC60 (60E1) f-clip             | units         |
| Pads under rails R65 and UIC60 (60E1) e-clip     | units         |

| Qnt.         |
|--------------|
| 19800 / 1284 |
| 66700 / 4025 |
| 91           |
| 90           |
| 63           |
| 2200         |
| 8900         |
| 72000        |
| 55000        |
| 19000        |
| 12600        |
| 500          |