



SAVUNMA VE HAVACILIK SANAYİ İHRACATÇILARI BİRLİĞİ

Sayı: 58224147-TİM.OAİB.26.ARG4.2024/171-13454
Konu: Meksika İhale Duyurusu

Ankara, 19/12/2024

Sayın Üyemiz,

Meksiko Ticaret Müşavirliği'nden alınan bir bilgide, Meksika'da faaliyet gösteren WTECH adlı bir güvenlik firmasının, başta silah olmak üzere savunma sanayi ürünleri ithal etmek amacıyla Türk firmalarla iş birliği yapmak istediği ifade edilmektedir. Söz konusu firma, Meksika Savunma Bakanlığı ve çeşitli eyaletlere silah, drone, askeri üniforma, özel güvenlik araçları gibi ürünler tedarik etmektedir.

Bu kapsamda, talep edilen ürünlerin listesi aşağıda sunulmakta olup anılan firmaya ait detaylı bilgi Ek'te yer alan dokümanda yer almaktadır.

Bilgileri ve gereği rica olunur.

Musa DEMİR
Genel Sekreter

Products of Interest for Suppliers:

- **Light armaments and tactical accessories:** Advanced solutions combining precision, safety, and cutting-edge technology.
- **Personal Protective Equipment:** Bulletproof vests, helmets, gloves, and other elements ensuring user safety in high-risk environments.
- **Advanced communication and monitoring technology:** Devices for tactical operations with connectivity, real-time tracking, and durability in extreme conditions.

EK: Firma Bilgi Dokümanı (5 sayfa)

Ayrıntılı bilgi için: İftar Hatice İrem Biga - Uzman Yardımcısı

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WHO ARE WE?

Our company was founded in 2014 with the aim of providing advanced security solutions for both public and private sectors, designed to meet the specific needs of our clients. Since the beginning, we have adopted a cutting-edge, technology-oriented approach and embraced continuous innovation, establishing ourselves as a reliable partner in the Security and Defense sector.

Through the years, we have achieved expansion into both national and international markets, including:

- Mexico City, Mexico.
- Tijuana, Mexico.
- San Diego, USA.
- Lima, Peru.



MISION

Our mission is to offer high-quality services supported by cutting-edge technology and specialized human talent to protect our assets, information, and the well-being of our clients.

We strive to be leaders in our industry, maintaining a strong commitment to integrity, ethics, and excellence in every product we offer.

We dedicate ourselves to providing specialized security solutions that ensure the protection and peace of mind of our clients through the development of innovative and trustworthy technologies.



www.wtech-cs.com

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PERÚ

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VISION

Our vision is to consolidate our position as leaders in both national and international markets by developing cutting-edge technological solutions that integrate services, processes, and advanced systems to meet the security needs of our clients. We aim to build a sustainable and solid competitive advantage.

Our goal is to establish strategic bonds with authorities at all levels of government, working collaboratively to address current security challenges. We aspire to become the leading provider of technological security solutions in Latin America, fostering relationships based on quality, trust, and commitment.

We seek to grow alongside our clients, adapting to their evolving needs and adding value at every interaction, ensuring they feel supported and protected at all times.

OUTSTANDING ACHIEVEMENTS AND EXPERIENCE

At WTECH, we have established ourselves as a leading company in the tactical and technological solutions sector, thanks to our commitment to quality and innovation.

- We are members of key organizations such as the Consejo Empresarial Mexicano de Comercio Exterior, Inversión y Tecnología (COMCE) and the Cámara Nacional de Comercio, Servicios y Turismo (CANACO), keeping us in constant contact with national and global market trends.
- Our CEO, Lic. Ramón Richard, has been featured in prominent publications like *Líderes* for his vision and business strategy, positioning WTECH as a company in constant growth.
- We have collaborated with key sectors to offer effective solutions in security and technological areas, establishing ourselves as a trusted partner.



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WHAT WE WOULD LIKE TO EXPORT FROM TURKIYE?

At WTECH, innovation and quality are at the core of our products, enabling us to meet the needs of key sectors. Below are the main points of interest for potential collaborations:

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Key Conditions for Collaboration:

- Compliance with international certifications ensuring product quality, safety, and regulatory adherence.
- Offering constant technological innovations to deliver added value to our clients.
- Flexibility in supply volume and specialized technical support, fostering a sustainable partnership.

Rules and Regulations:

- We are committed to strict compliance with national and international laws regarding the import and export of security products and weapons, which is why we seek partners who guarantee traceability and transparency in their operations.

Interest In A Long Term Partnership:

- Our goal is to build sustainable collaborations that promote joint innovation, knowledge sharing and the development of solutions that create positive change for our clients.



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BENEFITS OF COLLABORATION WITH WTECH

WTECH is positioned as a strategic partner that combines experience, execution capacity and an operational excellence approach. Collaborating with us offers the following advantage:

- **Position in the Mexican Market:**

WTECH has a strong presence in Mexico, catering to both public and private sectors.

- **Access to a growing market:**

Mexico's security sector is rapidly expanding, with increasing demand for tactical and technological solutions. WTECH serves as a bridge of trust for international suppliers entering this market.

- **Commitment to quality:**

Our products undergo rigorous quality control, meeting the highest standards of functionality and safety.

- **Transparent and Sustainable Business Relationship:**

We prioritize long-term partnerships founded on trust and shared goals.

- **Constant Innovation:**

At WTECH, we integrate cutting-edge technology into our solutions to meet market demands.

Integral Support:

We offer technical and commercial support in each step, since the first evaluation, to the implementation and follow up, ensuring a successful collab without setback.



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CONTACT INFORMATION

For any other queries, clarifications or to arrange an additional meeting, we are at your disposal through any of the following channels.

Name of the person responsible: Ximena Bustos

Position in the company: Operations Manager

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